



## Steve Lawrence

**Senior Vice President, Independent Sales  
Cardinal Health Pharmaceutical Distribution**

**High-Level Subject Matter Expertise:**

General trends in retail community pharmacy

**Media Availability:**

Phone interviews and briefings

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**Potential Story  
Angles/Ideas:**

- Understanding the role of the independent pharmacy in promoting wellness and better patient outcomes
- Empowering independent pharmacists to improve the quality of care in rural communities
- Promoting the advancement of women in pharmacy
- Introducing preventive care services in the independent pharmacy

In neighborhoods across the country, the independent pharmacist has long served as the go-to source for a variety of patient healthcare concerns. From filling a routine prescription, to providing general health and wellness information to their patients, independent pharmacists are more than just small business owners. They are invaluable resources to their neighbors. Having worked with independent pharmacists for more than 25 years, Steve Lawrence possesses an unparalleled understanding of the important role that independent pharmacists play in serving the healthcare needs of their communities.

In his current role as head of independent pharmacy sales for Cardinal Health, Lawrence is committed to providing community pharmacists the services and support they need to remain a competitive and valuable healthcare resources in their communities. His leadership has played an instrumental role in helping Cardinal Health deliver medications, services, support and other supplies to 7,500 community pharmacies across the United States.

Prior to joining Cardinal Health, Lawrence served as a consultant for a variety of companies and associations in the retail pharmacy industry, including the National Community Pharmacy Association (NCPA), CVS Caremark, and Albertsons (owned and operated by SUPERVALU Inc.).

Lawrence also co-founded Renlar Systems and subsequently created Cardinal Health's ScriptLINE business, which was among the industry's first companies to offer real-time pharmacy dispensing data. He is a member of NCPA and serves on the advisory board at The Ohio State University College of Pharmacy.

Lawrence earned his bachelor's degree from the University of Kentucky.